

NEWBASE Partners

Partners play an essential role in our success. NEWBASE's partners assist users with a variety of tasks, ranging from strategic consulting to technical implementation and maintenance of our media information solutions.



The Partner Network

The NEWBASE partner network guarantees first-class service and information for users. NEWBASE partners have gained essential experience through many successful projects.

NEWBASE partners are continuously updated on the latest information about the products and company and they receive continuous support from NEWBASE's marketing. NEWBASE's partners are provided with all the help they need and are proactively supported by a member of the NEWBASE sales and support team.

NEWBASE's training gives partners the optimal qualifications for successful implementations.

NEWBASE – Your world-class partner

The combination of NEWBASE's best-of-breed applications for the digital information management together with our partners' experiences and core competences offer our clients a maximum selection and highest quality of tailored-to-needs individual solutions. This explains the tremendous success of our clients. Furthermore, this constellation lays the foundation for a mutually beneficial business relationship between NEWBASE and its partners.

Why partner with NEWBASE?

We support our partners globally in:

- Sales phase
- Implementation phase
- Training and educating staff on NEWBASE products

Partners can rely on NEWBASE because of its:

- Highly ranked media management solutions
- Established brand
- Wide experience in digital information management
- Strong market penetration

NEWBASE´s

Partner

Program

The partners´ success is a strategic goal for NEWBASE. That is why we offer our partners a consistent and structured partner program. This enables our partners to follow-up and to increase their day-to-day business. They concentrate on their core competences and strengthen them with the help of NEWBASE technology. Within the partner program, NEWBASE offers its partners support during all phases of today´s media management projects.



Improve your profit

Increase your revenues by selling our easily cost justified solutions.

Unique solution

Enter a vast potential market with an incomparable system.

Stable and proven technology

Developed in house by NEWBASE, proven with many worldwide installations, 100% compatibility with existing systems. Advanced and high-value applications.

References

Large customer base available for references and testimonials.

Complete solutions from one manufacturer

You will benefit from our system and market experience.

Experienced and flexible support worldwide

Global experience with support worldwide via on-site, remote and telephone assisted service.

Work together

We offer you a closely partnered start into the business, support and teamwork.

No pre-sales costs for our software

Software for demonstration purposes is free.

Partner benefits

- Sales and marketing collaterals available (online + print)
- Free demo system available
- Competitive and comprehensive discount structure
- Free sales support
- Dedicated NEWBASE account manager
- Joint events, roadshows, tradeshow
- Access to NEWBASE´s partner extranet
- Jointly decided business plan
- Partner´s logo and link on NEWBASE´s website
- Onsite training